## **Investor** Factsheet



largest global copper producer in 2018

largest global silver producer in 2019



## 2019 key data

Payable copper production by the KGHM Group amounted to 702 kt and was 11% higher compared to 2018. Silver production was also higher by 18% and amounted to 1.417 tonnes compared to 1.205 t in 2018. In both cases, the increase in production was due to better equipment availability.

bn PLN

higher y/y Sales

34.3

thousand

-0.2%

Average employment 5.2

bn PLN higher y/y

Adjusted FRITDA

18.6

1.42

bn PI N

USD/lb

C1 cost

-14% 🛰

Net

bn PLN

-1.2%

Average

Markets and products

market cap

We are a global and innovative organisation engaged in exploration, mining and metallurgy using cutting-edge technology. For nearly 60 years we have been extracting and processing the earth's valuable resources, providing the world with commodities that facilitate its development.

We continuously strive to enhance our reputation as a reliable producer, a trusted business partner and as a company committed to sustainable development. We are also a responsible employer fully aware of the commitment and diverse cultural identities of our 34 thousand staff around the world.

#### **Polish assets**



Poland

- underground mines: Polkowice-Sieroszowice (Cu. Ag)

KGHM Head Office

Lubin (Cu, Ag) Rudna (Cu, Ag)

Głogów Głęboki-Przemysłowy - project

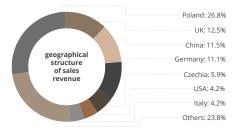
Głogów I + II (copper smelter/ refineries)

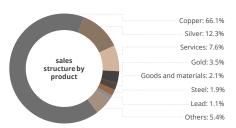
Legnica (copper smelter/refinery) Cedynia (copper wire rod plant) Ore Processing Plants Hydrotechnical Unit

Others (incl. Emergency Mine/ Smelter Rescue Service)

#### Foreign assets KGHM worldwide assets in numbers: Copper Smelters & refineries Canada Tailings storage facilities Ajax Project (Cu, Au) USA Canada Robinson (Cu, Au, Mo) KGHM INTERNATIONAL Head Office -- open-pit mine Vaughan (Toronto) Carlota (Cu) - open-pit mine DMC Mining Services Head Office -Sierra Gorda (Cu, Mo, Au) - open-pit mine McCreedy West, Sudbury Basin\* Sierra Gorda Oxide Project (Cu) (Cu, Ni, TPM) - underground mine Franke (Cu) - open-pit mine Victoria Project (Cu, Ni, TPM)

KGHM generates the largest revenues from the sale of copper and silver. The largest export markets are the UK, China and Germany.





## Diagram of integrated geological, mining, and metallurgical activities



Geology

Did you know that...

Mining

Copper is a strategic material for a carbon neutral

and circular economy in Europe

Copper



Copper concentrate



### Metallurgy

Copper



Copper

Billets, wire rod



\* at the beginning of Q2 2019, production in the Morrison mine (Cu, Ni, TPM) was suspended

In addition, KGHM has its own sales office in Shanghai, China



# **Investor** Factsheet



#### Sustainable value chain

Extraction

Rational deposits management
- Intelligent production
solutions - KGHM 4.0

#### Logistics

Reduction of emissions, making logistics structures and procedures moreefficient Commerce Commerce based on Fair Trade principles

#### Did you know that...



close to 50% of copper produced in the EU is obtained through recycling



## Raw materials

Responsible use of raw materials while caring for natural resources

#### Production

Reduction of the environmental, product and organisational footprint

#### Stakeholders

Customers, consumers and partners as guideposts for the Company's standards of responsible actions

#### Tailings

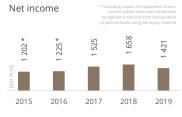
Product life cycles basedon the Circular Economyand adherence to its principles at every stage ofthe value chain

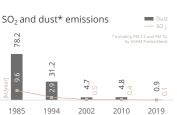
## Strategic priorities

- Higher production Higher ore processing by Sierra Gorda (130 kt Cu), continued high level in Poland (450 kt Cu)
- Energy independence 50% of consumption provided by internal generating resources by the end of 2030
- International assets 2.0 Review, integration, financial efficiency
- Long-term financial strategy Effective use of long-term instruments, an additional 20% efficiency thanks to back-office digitalisation
- Ecosystem innovation for KGHM Higher spending on R&D: over PLN 200 million (minimum 1% of annual revenues)
- Technologies of the future KGHM 4.0: Internet of Things, automation and digitalization
- New quality: safety and development Ambitious plan for the management and employees prioritises sustainable development

### **KGHM Group results**







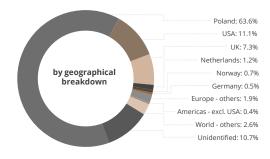


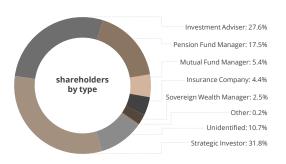


#### Shareholders

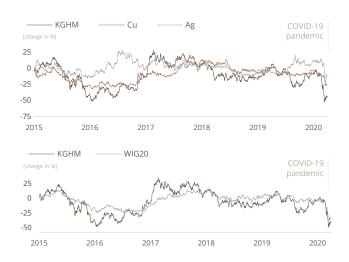
The State Treasury is the largest share-holder of the Company (31.79%). Above 5% of shares (votes), according to notifications received based on art. 69 of the Act on Public Offering, as of Dec 31, 2019, had pension funds: OFE Nationale-Nederlanden (5.05%) and OFE Aviva Santander (5.02%).

Unofficial shareholding data based on cyclical fund's reports are updated and published by  $\underline{\mathsf{stooq.pl}}$ 





#### KGHM correlation with metals and WIG20 index



#### Stock data

KGHM's shares are a component of the indices: WIG, WIG20, WIG20TR, WIG30, WIG30TR, WIG-GÓRNICTWO, WIG-Poland, WIG.MS-BAS, WIG-ESG, CEEplus, and the prestigious FTSE4Good index since 2018.

WSI	E debut	July 10, 1997
WSI	E ticker	KGH
Blo	omberg/Reuters tickers	KGH PW/KGH.WA
Share price [PLN]		59.82
Mai	ket cap [bn PLN]	11.96
No.	of shares	200,000,000
Sha	re capital [PLN]	2,000,000,000
52 weeks	Max/min share price [PLN]	112/49.40
	Spread [PLN]	62.60
	Avg. share price [PLN]	89.12
	Avg. volume	624,729
	Avg. turnover [mn PLN]	53.25

## Contact for investors

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