



INTERNATIONAL

# 2011 Financial Results & Offer to Purchase Webcast

April 3, 2012

## FORWARD LOOKING STATEMENT

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For more information about the Company and its parent KGHM Polska Miedź S.A., including financial statements and other reports, go to www.kghminternational.com or www.kghm.pl.

All figures except per share amounts are in US\$ unless otherwise stated or unless the context requires otherwise.

## **2011 HIGHLIGHTS**

## Reported Earnings for the year of \$267 M

An increase of 235% over 2010

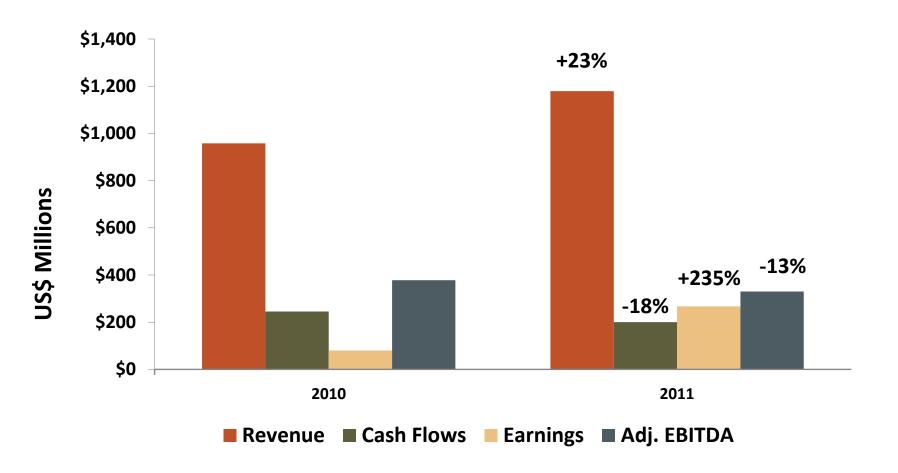
## Adjusted EBITDA of \$329 M

Down 13% versus 2010

## **Key Highlights**

- Sierra Gorda: Feasibility Study, permits & Joint Venture finalized
  - Project financing signed March 2012
- Victoria: New resource
- Safety Record: Zero Harm remains our focus
- Balance sheet: Over \$1 Bn in cash
  - \$500 M bond offering
  - \$295 M sale of Gold Wheaton shares

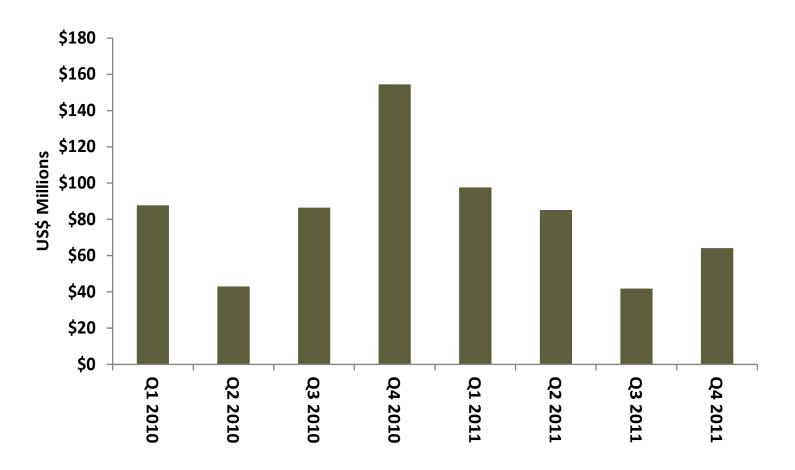
## FINANCIAL SUMMARY (2011 vs. 2010)



Adjusted EBITDA is a non-IFRS measures which is calculated as income from mining operations plus amortization, depreciation and depletion, inventory write down and stock-based compensation, minus general and administrative and exploration and evaluation costs. Management believes that these measures provide investors with ability to better evaluate underlying performance.

Cash flow is defined as operating cash flow, after working capital adjustments.

## **ADJUSTED EBITDA TREND**



Adjusted EBITDA is a non-IFRS measures which is calculated as income from mining operations plus amortization, depreciation and depletion, inventory write down and stock-based compensation, minus general and administrative and exploration and evaluation costs. Management believes that these measures provide investors with ability to better evaluate underlying performance.

## **BALANCE SHEET**

#### **Balance sheet**

- Ended the year with over \$1.0 Bn in cash
  - Excluding \$200 M share of cash in Sierra Gorda JV

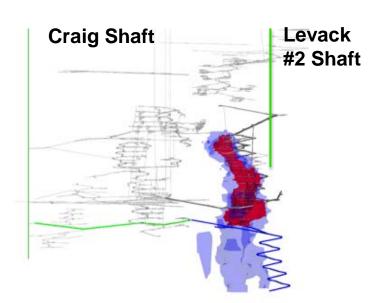
Working capital of \$1,289 M

## **Key multiples**

- Cash flow available for debt service (1)
  - \$508 M
- Cash flow available for debt service (1) / Debt
  - 1.02x
- Debt/Adjusted EBITDA
  - 1.52x
- Adjusted EBITDA/Interest expense
  - 29x

## **ROBINSON & MORRISON**





#### **ROBINSON: Q4 2011**

- Operating flexibility continues to improve
- Higher mining & milling volumes
- Slope stability impacted volumes in December
- Re-sequencing due to movements in north wall

#### **MORRISON: Q4 2011**

- Continuing strong operating performance
- Craig Access Agreement finalized
- Transitioning to Craig infrastructure ongoing

## **OTHER ASSETS**



#### **FRANKE: Q4 2011**

- Record throughputs
- Begin blending with China ore in Q2 2012

#### **MCREEDY W: Q4 2011**

Mining contact Ni ores

#### **CARLOTA: Q4 2011**

Implementing new life-of-mine plan

#### **PODOLSKY: Q4 2011**

- Stable performance
- **Expecting Q3 2012 mining completion**

## **CURRENT STATUS**



#### **SIERRA GORDA**

#### On time & budget

- Mining equipment on site
- Pre-strip on track
- Negotiating key contracts



#### **VICTORIA**

- Two MOU's with First Nation Groups
- Engineering Studies ongoing
- Updated resource Jan 2012

## **HIGHLIGHTS**

- ✓ Earnings: \$267 M
- ✓ Adjusted EBITDA: \$329 M
- **✓** Production
  - Improvement at Robinson
  - Morrison transition to Craig infrastructure
- **✓** Strong balance sheet: Over \$1.0 Bn in cash
- **✓** Commenced construction at Sierra Gorda
  - In March 2012 secured \$1.0 Bn project financing
  - On schedule and on budget
  - Production in 2014
- **✓** Advancing Victoria

## **CHANGE OF CONTROL OFFER**

## **Change of Control**

- Occurred March 5, 2012 when Quadra FNX Mining Ltd., now KGHM International Ltd. (KGHMI), was acquired by 0929260 B.C. ULC (AcquireCo) a subsidiary of KGHM Polska Miedź S.A. (KGHM)
- All cash offer of C\$2.9 Bn funded by KGHM from cash on hand

## **Change of Control Offer**

- Bonds outstanding \$500 M
- Offer price 101% plus and unpaid interest
- Funded from KGHMI cash on hand
- KGHM will not fund any portion

## POST ACQUISITION AMALGAMATION

## Acquireco and KGHMI plan to amalgamate

- Within 6 months from March 5, 2012
- Resulting entity will succeed to all obligations of KGHMI and AcquireCo, including the bonds and the KGHM Subordinated Debt

#### **KGHM Subordinated Debt**

- Owed to another subsidiary of KGHM
- Allows for efficient internal capital structure
- Covenant compliant
- Amount; expected to be in the range of US\$1.87 Bn
- Subordinated to the bonds and all existing and future senior debt
- Interest will be payable in cash or in kind, at the option of KGHMI
- Matures at least 6 months after maturity date of the bonds

## **KEY DATES**

#### **Offer Dates**

- Offer April 3, 2012
- Expiry May 3, 2012

# **Questions & Answers**

