

INVESTOR CHAT OF KGHM POLSKA MIEDŹ S.A.



INVESTOR CHAT

Piotr Krzyżewski

Vice President of the Management Board (Finance)



09:00 CET












Link to the original chat (in Polish): [Financial results of KGHM Group for the third quarter of 2024 - investor chat with CFO, Mr. Piotr Krzyżewski | Strefa Inwestorów](#)







On Monday, 18 November 2024 r. an investor chat was held with the CFO of KGHM Polska Miedź S.A., Mr. Piotr Krzyżewski. During the chat we talked about the financial results for the third quarter of 2024 and further development plans.

Over 300 people participated in the chat.

Please feel free to read through the chat - following is the transcript of the chat.

	<p>Janusz Maruszewski Hello and welcome to our investor chat with the CFO of KGHM Polska Miedź S.A., Mr. Piotr Krzyżewski. The chat is open, we invite you to follow the discussion and to ask questions.</p>
	<p>Piotr Krzyżewski Good morning, welcome to our investor chat related to the financial results for the third quarter of 2024. The discussed period ended with an increase in production and revenues. Copper production by the KGHM Polska Miedź S.A. Group reached 544 thousand tonnes, or 3 percent more than in the comparable period of 2023, while revenues rose by 2%. The copper company also recorded higher adjusted EBITDA, on both a consolidated and standalone basis. During our meeting today, I will respond to the issues you are interested in and possibly provide more details. Please feel free to ask questions.</p>
	<p>Helena How much electric energy did you cover from your own sources?</p>

	<p>Piotr Krzyżewski In the first three quarters of 2024, 428 GWh, or 19.93 percent of the needs of KGHM Polska Miedź S.A. for power, were provided by its own sources.</p>
	<p>Wojciech Is the Strategy of KGHM Polska Miedź S.A. ready? When do you intend to announce it?</p>
	<p>Piotr Krzyżewski We are at an advanced stage of reviewing the Strategy, and as soon as we are ready, we will definitely inform the market about key information and elements.</p>
	<p>Investor My question: I did not manage to sign up for KGHM's Investor Day. Do you have a date for the next meeting?</p>
	<p>Piotr Krzyżewski At the moment, the list of participants of this edition of Investor Day is closed. We organize such events cyclically, informing the market through published announcements in our materials. We invite you to follow the kghm.com website - the investors tab and to sign up for the IR newsletter - then you will be informed about current and upcoming events.</p>
	<p>Kimi Good morning, are you planning to implement a recovery plan in Zagłębie Lubin Football Team after the audit? For instance, less money for the first team, and what about investments in Zagłębie Lubin, i.e. construction of a hall and construction of a stadium for the reserve team, will KGHM add some millions to the investment?</p>
	<p>Piotr Krzyżewski It should be noted that the financing of Zagłębie Lubin (a subsidiary of KGHM Polska Miedź S.A.) by KGHM will be primarily focused on the development of a key project from the point of view of KGHM, i.e. the KGHM Zagłębie Football Academy. As KGHM, we emphasize that the club's philosophy should be focused on the play of the alumni of the Football Academy (which has resulted in up to 12 alumni appearing on the pitch in the recent period).</p>
	<p>Investor What can you expect from the Extraordinary General Meeting? Are you expecting any changes?</p>
	<p>Piotr Krzyżewski The EGM of KGHM was convened for 8th January 2025. The company published a regulatory filing on this matter, along with draft resolutions, and does not comment on stakeholders decisions.</p>
	<p>Sierra Gorda Mr. President, how do you perceive continuing operational activities (copper) in Poland in the regulatory and geological context in 2035?</p>
	<p>Piotr Krzyżewski KGHM is the largest integrated copper producer in Europe. Adding to this the strategic economic and geopolitical importance of copper for the modern economy, we see the justification for investing in the core technological chain of domestic assets. Copper, known for its excellent electrical conductivity, is a key material in the production of electric vehicles, solar panels and wind turbines. The opinions of global players, including the largest economies and institutions, regarding the importance of copper</p>

	<p>are unequivocal, as evidenced by its inclusion on the lists of critical materials in the largest economies. There are also analyses which suggest that the use of copper could contribute to reducing the global carbon footprint by as much as 16% by 2030. In the EU, last year, copper was designated as a strategic metal. The importance of copper in the modern world is also reflected in the constant demand of our customers and in long-term contracts.</p>
	<p>Guest Copper prices have been fluctuating a lot lately. What prospects do you see for this metal in 2025?</p>
	<p>Piotr Krzyżewski Globally, demand for copper is growing within the modern economy. We see the greatest demand in orders for the energy sector, infrastructure investments, cable, both inshore and offshore and renewable energy generation sources. We see lower growth in the European automotive sector, which is not of key importance for us. In the future, however, based on observations of the Chinese market, we see great importance and development of the production of "EV-superchargers", which require up to three times greater copper consumption in their production, which creates opportunities and product space for KGHM.</p>
	<p>Guest Can you, from the perspective of the orders that you see for your products, agree that there are visible symptoms of economic recovery, or is it still too early for that?</p>
	<p>Piotr Krzyżewski As regards the concentrates market, we see a very high demand for this product globally, which results from the emergence of significant metallurgical capacities and the lack of adequate new mining projects. This is of course a favourable situation for us, despite the fact that we buy some of the concentrates needed in our production cycle from outside. We see good prospects in the wire rod market in Europe, where demand mainly results from large investments in energy, including HV cables. We are very close to the Chinese market, where we monitor how projects stimulating the economy translate into economic growth and thus into demand for copper.</p>
	<p>Piotr Krzyżewski Thank you very much for participating in the chat and for all questions asked. I also invite you to follow the Company's information and contact us via our website Investors KGHM Corporate website.</p>
	<p>Janusz Maruszewski We would like to thank everyone for participating in the chat and for the questions asked, and to our guest for answering them. Best regards, and have a nice afternoon!</p>